

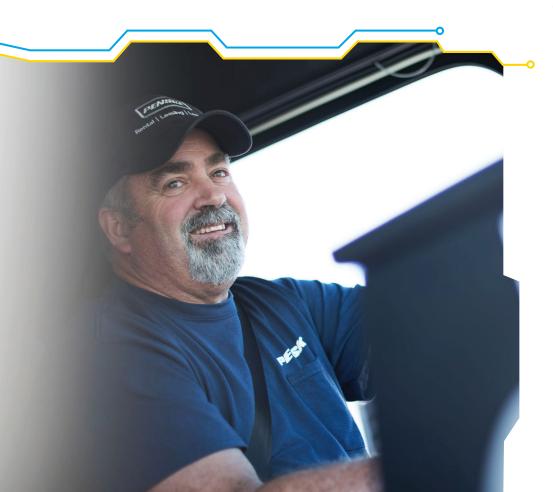
Rental Leasing Logistics





### STAY CONNECTED

The regulations for fleets, trucks and drivers continue to evolve, and technology is rapidly reshaping our industry every day. While change is never easy, Penske Truck Leasing is developing and implementing truly innovative connected fleet technology solutions to help fleet operators and drivers quickly and easily meet new challenges. We have prepared this guide to provide you with the critical information you need to keep you and your drivers connected, compliant and informed.



### What is an ELD?

An ELD is an electronic logging device that automatically records a driver's duty status (RODS) and Hours of Service (HOS). ELDs are designed to help fleet operators reduce paperwork and violations. The mandate doesn't change the rules regarding HOS, but it does require the logging process to be electronic.

### What Is the Electronic Logging Device (ELD) Mandate?

The Federal Motor Carrier Safety Administration (FMCSA) published its final rule requiring the adoption and use of Electronic Logging Devices (ELDs) by all commercial drivers currently required to complete paper logs.

#### Where Can I Read More About the ELD Mandate?

- Overview
- Full Mandate



When Did the ELD Mandate Take Effect?
The mandate took effect: Dec. 18, 2017

## HOW DOES THIS IMPACT MY FLEET?

All commercial drivers who are required to keep records of driver's duty status (RODS) must use an ELD to document their compliance with Hours of Service (HOS) rules. As per the mandate, ELDs must:

- Be "integrally synchronized" with the truck's engine
- Capture the driver's HOS electronically and automatically
- Graphically display RODS
- Transfer data during roadside inspection

All fleets using paper logs were **were required to switch** to ELDs by **Dec. 18, 2017**. If you had already adopted an automatic onboard recording device (AOBRD) or electronic onboard recorder (EOBR), your current system will be grandfathered for an additional two years, until December 2019. The ruling affects any interstate commerce driver who is operating a vehicle with:

- An actual weight or rated weight of 10,001 pounds or more (single or combination)
- More than 8 or 15 passengers (depending on compensation)
- Any amount of hazardous materials requiring placarding



# ARE THERE EXEMPTIONS TO THE MANDATE?









### CDL Drivers Are Exempted from Logs and 30-minute Breaks if They:

- Stay within a 100 air-mile radius of base (a driver may cross state lines and still claim exemption)
- Return to base at end of each day
- Drive no more than 11 hours in a 12-hour span after a minimum of 10 hours off duty
- Do not exceed more than 8 days out of any 30-day period

### **Non-CDL Drivers Are Exempted if They:**

- Stay within a 150 air-mile radius of base
- Return to base each day
- For 2 of 7 days: Drive no more than 11 hours in a 16-hour span after a minimum of 10 hours off duty
- For 5 of 7 days: Drive no more than 11 hours in a 14-hour span after a minimum of 10 hours off duty
- Do not exceed more than 8 days out of any 30-day period

### **Additional Exemptions Include:**

- Drivers who conduct driveaway-tow-away operations, where the vehicle being driven is the commodity being delivered.
- Operators of pre-2000 model-year trucks are exempt due to vehicle connectivity concerns and retrofitting costs.
   Exemptions are based on Vehicle Identification Number (VIN).

## WHAT ABOUT RENTAL ...

# ARE ELDs REQUIRED WITH RENTAL VEHICLES?



Commercial drivers are required to log hours electronically while using rental trucks and tractors, but there is an exemption for short-term rental vehicles.

### **Short-Term Truck Rental Exemption**

Updates made by the FMCSA include an 8-day exemption for drivers of short-term rental vehicles. Drivers are still required to log hours, but with Penske, you have options.

TRUCK RENTAL PERIOD	PAPER LOGS	PORTABLE ELD	PENSKE DRIVER™ APP
8 days or less	$\checkmark$	$\checkmark$	$\checkmark$
9 days or more		$\checkmark$	$\checkmark$



All data transfers from the FLD must be encrypted.



Data must be in a standardized format and easily transferable to law enforcement officials.





Data elements (location, mileage, time stamp, USDOT number, etc.) must be uniform.



ELDs cannot be used to harass drivers or infringe upon their privacy.



ELDs must use evolving technology that can adapt to the changing needs of carriers and drivers.



ELDs must be "integrally synchronized" with the truck's engine.



Providers must self-certify to ensure they meet the technical requirements.



# WHAT PENSKE SOLUTIONS ARE AVAILABLE?

- Free Consulting Service Penske offers customers free and objective consulting services to help its commercial customers evaluate, implement and install telematics systems and ELDs on their leased or owned equipment.
- **Bring Your Own ELD** Penske permits drivers and fleets to use their own portable ELD systems in its rental vehicles.
- Free Penske Driver<sup>TM</sup> App Penske offers a free app to rental customers to keep truck drivers fully compliant with easy HOS functionality. Penske provides the HOS solution free.



# THE FREE PENSKE DRIVERTM APP

Penske Driver™ is a free, fully integrated and ELD-compliant custom app for the truck rental and leasing industry. The app provides truck drivers with easy HOS functionality to meet the ELD mandate and other productivity tools. Penske Truck Leasing is providing the Penske Driver™ app and its HOS solution free for its customers.

### How Does the Penske Driver™ App Work?

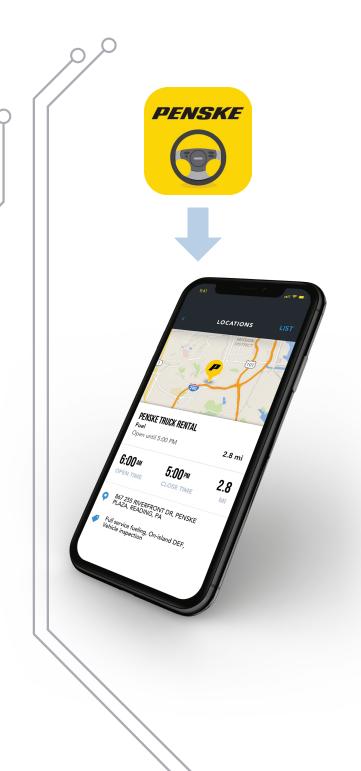
Designed to comply with HOS regulations for Penske commercial customers who rent trucks, the Penske Driver<sup>TM</sup> app is available for Android and iOS/Apple devices. The Penske Driver<sup>TM</sup> app quickly and easily connects using Bluetooth inside Penske's rental trucks. The app synchronizes with the truck engine to meet the ELD mandate requirements, and it remains connected to ensure the driver is always in compliance, even when there is no cell service. The innovative app was custom built by Penske based on extensive customer and driver research and is supported 24/7 by Penske's in-house staff.

### What Can Drivers Do With the App?

The Penske Driver™ app enables truck drivers to:

- Easily log HOS in Penske rental vehicles and fully comply with the ELD mandate
- Submit logs to the government during a roadside inspection
- View or request log edits using the Driver Management website
- Quickly and easily submit roadside assistance requests and view real-time updates from their initial stages to resolution
- Digitally submit fuel receipts, eliminating the need to submit paper receipts
- Locate Penske Truck Leasing service, rental and fuel locations as well as other locations, including truck stops, CNG stations and public scales
- Access essential vehicle information, including full visibility into a vehicle's service history





Penske Driver™ App	Other Solutions	
Free	Additional Charges May Apply	
No Additional Data Plan Use via Bluetooth	Increased Data Use Costs Likely	
One App for Drivers	Multiple Driver Apps, Registrations and Passwords	
Simple, Streamlined Registration	Cumbersome Setup	
Easy Administration Web Access for Fleet Managers	Multiple Websites	
In-House Penske Support 24/7	Supported by Outside Service Provider	
Custom Designed for Penske Customers	Off-the-Shelf	
Free Useful Tools for Drivers	No Additional Tools	

The Penske Driver™ app is available now for free download in the Apple App Store and on Google Play.

### **HOW DO I GET SET UP?**

Activating the Penske Driver™ app is easy:

- **1.** Drivers can download the Penske Driver<sup>™</sup> app through the Apple App Store or Google Play. For devices managed by the fleet, we can work with you to customize an install approach.
- **2.** Contact your Penske representative or request an account next time you call to reserve a rental truck.

# CAN I MANAGE DRIVER ACCESS TO THE APP?

Yes. Penske Driver Management is an easy-to-use website that allows you to manage driver access to the Penske Driver™ app. Using this website, fleet managers can:

- Create, edit and view the driver admins associated with your account
- View and edit drivers associated with your account
- Add driver accounts manually, by bulk upload with an Excel file, or by sending an activation code via SMS text or email
- Control which fuel locations are visible to your drivers within the Penske Driver™ app
- Review, manage and suggest edits to the HOS logs submitted by your drivers
- Designate your company's HOS settings to include your company's USDOT number

### For more information, please contact:

Penske Connected Fleet Monday – Friday 8 a.m. – 8 p.m. ET connectedfleet@penske.com 844-426-4555





### About Penske Truck Leasing

Penske Truck Leasing Co., L.P., headquartered in Reading, Pennsylvania, is a leading global transportation services provider. Penske operates and maintains approximately 270,000 vehicles and serves customers from more than 1,000 locations in North America, South America, Europe, Australia and Asia. Our product lines include full-service truck leasing, contract maintenance, commercial and consumer truck rentals, used truck sales, transportation and warehousing management, and supply chain management solutions. Visit gopenske.com to learn more.

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